

Dated:13th November, 2018

The General Manager
Department of Corporate Services
BSE Limited
Phiroze Jee jeebhoy Towers
Dalal street,
Mumbai-01

Dear Sir/Madam

Sub: Press Release-Reg

Ref: Scrip Code# 532372

With reference to the above subject, please find enclosed herewith the press release in respect of Unaudited Financial Results for the Q2 and Half year ending on 30th September, 2018.

The press release will also be hosted on the company's website at www.virinchi.com

This is for your information and records.

Thanking you

Yours Truly

For Virinchi Ltd



K. Ravindranath Tagore
Company Secretary
M.No. A18894

Virinchi Limited announces Q2 & H1 FY19 Results
H1FY19 Consolidated Revenue at Rs. 203.1 Crs a growth of 20%
H1FY19 Consolidated PAT at Rs. 26.8 Crs a growth of 77.6%

Virinchi Limited (BSE Scrip ID – INE539B01017) announced its un-audited consolidated results for the quarter ended 30th September 2018.

Particulars (Rs Crs)	Q2FY19	Q2FY18	Change	H1FY19	H1FY18	Change
Total Income	105.1	85.0	23.6%	203.1	169.2	20.0%
EBITDA	31.2	23.1	34.9%	60.6	45.6	32.9%
EBITDA Margin	29.7%	27.2%	+250bps	29.8%	26.9%	+290bps
PAT	16.6	8.1	106.0%	26.8	15.1	77.6%
PAT Margin	15.8%	9.5%	+633bps	13.2%	8.9%	+428bps

IT Products:

Revenue stood at Rs. 46.4 Crs for Q2FY19 versus Rs. 32.7 Crs for the same period last year. The EBIT in this vertical stood at Rs. 11.1 Crs for Q2FY19, vis-a-vis Rs. 6.7 Crs for Q2FY18. The EBIT margin for Q2FY19 stood at 23.9%, compared to 20.5% in the corresponding period last year.

For H1FY19, revenues stood at Rs. 85.4 Crores as against Rs. 61.3 Crores for H1FY18 with EBIT of Rs. 20.8 Crores and Rs. 11.7 Crores and margins of 24.4% and 19.1% for H1FY19 and H1FY18 respectively. H1FY19 saw revenues from Advance America and going ahead we are attractively placed to capitalize on the opportunities.

IT Services:

Q2FY19 reported net revenue of Rs. 22.2 Crs versus Rs. 27.3 Crs for Q2FY18. The EBIT in this vertical stood at Rs. 6.6 Crs for Q2FY19, vis-a-vis Rs. 5.7 Crs for Q2FY18. The EBIT margin for Q2FY19 stood at 29.7%, compared to 21.0% in the corresponding period last year.

For H1FY19, revenues stood at Rs. 48.5 Crores as against Rs. 59.5 Crores for H1FY18 with EBIT reported at Rs. 13.1 Crores and Rs. 12.5 Crores and margins at 27.0% and 21.0% for H1FY19 and H1FY18 respectively.

Healthcare

The Company's three state-of-the-art multispecialty hospitals reported net revenue of Rs. 34.4 Crs for Q2FY19 from Rs. 24.5 Crs for Q2FY18. The EBIT achieved in this vertical stood at Rs. 3.8 Crs for Q2FY19 while Q2FY18 reported Rs. 2.7 Crs. The EBIT margin for Q2FY19 stood at 10.9%, vis-a-vis 11.0% for the corresponding period last year.

For the first six months of fiscal 2019, revenues stood at Rs. 64.9 Crores as against Rs. 47.2 Crores for H1FY18. EBIT for the six months stood at Rs. 7.3 Crores versus Rs. 4.8 Crs for the same period last year with EBIT margins at 11.3% and 10.1% respectively.

The capacity utilization at the flagship Virinchi hospital at Banjara Hills is around 30% reporting a month-on-month improvement in utilizations. The two other hospitals under the Bristlecone Hospitals brand are running with average capacity utilization of 52%.

We expect utilizations to increase by leveraging sophisticated IT and mobility-based systems.

Commenting on the financial results, Group President, Mr. MVS Rao said, "In the first quarter of the fiscal year we saw strong revenue and margin performance in both IT and Health care business. Building upon the same, the second quarter has also delivered healthy performance across verticals.

In our Expand-Consolidate-Breakeven-Expand (ECBE) model for the health care delivery, we are in the consolidation phase focusing on increased capacity utilization, revenue maximization and surplus enhancement. We believe we should break-even on this sizeable investment at the cash level ahead of our break-even commitment within 18 months of commissioning.

In addition to incremental revenues from new contracts from existing clients in our IT products and services business, we face the prospect of improved revenues from additional engagements with existing customers."

About Virinchi Limited:

Virinchi Limited (VL), is focused on Financial Technologies & Health Care and offers horizontal Information Technology solutions.

About Virinchi Hospital:

Virinchi Hospitals (www.virinchihospitals.com) is a 350 bed tertiary healthcare provider, established by 25 year old Virinchi Group. The hospital offers world class healthcare in an immaculate

infrastructure with state of the art equipment and best of the doctors working full time across 40 disciplines. For more information about please visit www.virinchi.com

Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further details please contact:

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