

Dated: 25th November, 2018

**The General Manager
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal street, Mumbai-01**

Dear Sir/Madam

Sub: - Virinchi Hospitals commissions the first “Out-reach Clinic” as a step towards pursuing its Hub & Spoke model -Press Release-Reg

Ref: Scrip Code# 532372

Virinchi Hospitals commissions the first “Out-reach Clinic” as a step towards pursuing its Hub & Spoke model

Virinchi Hospitals has started its fully-owned 2500 sft multi-specialty polyclinic along with pharmacy & lab sample collection in Toli Chowki, Hyderabad. The facility shall function as an Out-reach clinic housing super-specialty consultations in cardiology, neurology, orthopaedics, Obstetrics/Gynaecology, ophthalmology and internal medicine.

These clinics are designed to:

1. Be financially viable as stand-alone profit centers in 6 months
2. Serve as a catchment facility to the flag ship Tertiary care 600 bed facility for all in-patient services
3. Serve as centres for patient data acquisition for developing precision medicine services based on deep learning algorithms

This particular clinic has been developed towards outpatient care for the medical tourism patients – largely from African, Middle East and SAARC nations.

The Hub & Spoke business model involves developing an ecosystem of existing & new clinics, labs and pharmacies through a mix of mobile technology, co-branding & marketing, human resources, procurement synergies, clinical protocols, business standard operating procedures and continuity in patient care. Such an ecosystem-multi-engagement model shall drive financial value to the partners and consistent quality experience to the patients.

Most importantly, such a network approach allows the creation of high quality continuous patient's clinical data – including outpatient, pharmacy and diagnostic information – which shall be leveraged for improving upon the existing Machine Learning based multi-variate clinical data model.

The proposed asset-light-technology-led outpatient ecosystem, shall be eventually rolled out across the country, through a mix of own & partner centres, creating multiple synergies across the entire Healthcare business of the Company.

The press release will also be hosted on the company's website at www.virinchi.com

This is for your information and records

Thanking you

Yours Truly
For Virinchi Ltd



K.Ravindranath Tagore
Company Secretary
A18894